

## CURRICULUM VITAE

LUIS F. FERNANDEZ

Department of Economics  
Oberlin College  
Oberlin, Ohio 44074

### **Education:**

B.S. (Honors), Cornell University, 1973  
M.A. (Mathematics), University of California, Berkeley, 1976  
Ph.D. (Economics), University of California, Berkeley, 1982

**Dissertation:** "The Impact of the Federal Affirmative Action Guidelines on the Salary and Promotion of Women Faculty at Research Universities"

### **Professional Work Experience:**

1996-1997, Chair, Economics Department, Oberlin College  
Spring 1996, Co-leader of the Oberlin-in-London Program  
1994-1995, Economics Program Director, National Science Foundation  
1992-1994, Chair, Economics Department, Oberlin College  
1993-present, Professor of Economics, Oberlin College  
1989-1990, Visiting Associate Professor of Economics, Yale University  
1986-1993, Associate Professor of Economics, Oberlin College  
1982-1986, Assistant Professor of Economics, Oberlin College  
1980-81, Instructor of Economics, Oberlin College  
1979-80, Supervisor of Student Consulting, Computing Services, University of California, Berkeley

### **Fellowships and Academic Honors:**

Dana Teaching Fellowship, 1989-90  
Culpepper Fellowship, 1983-84  
General Electric Summer Fellowship, 1982  
National Science Foundation Fellowship, 1974-77  
Flood Fellowship, 1973-74  
Phi Beta Kappa, 1971

### **Research and Teaching Grants:**

AIRE curriculum development grant, 1999  
Oberlin College Research grant, 1998  
Oberlin College Research grant, 1994 (joint with Robert Piron and Judi Beinstein Miller)  
Oberlin College Research grant, 1991 (joint with David Cleeton and Robert Piron)  
Sloan Foundation New Liberal Arts Summer Workshop in Game Theory, 1987 and 1988  
Dana Research grant, 1985, 1986, 1987  
Dana Teaching grant, 1985, 1986, and 1987  
Sloan Committee on Technology and Applied Mathematics grant, 1984  
Oberlin College Teaching Grant, 1984

### **Professional Associations:**

American Economic Association  
Econometric Society  
Midwest Economic Association  
Economics Science Association

### **Publications:**

“The Scientific Contributions of John Forbes Nash, Jr.” in *Game Theory: A Festschrift in Honor of John Nash*, edited by Constantina Kottardi and Gregorios Siourounis, Athens: Eurasia Publications, 2002

"Should She Switch? A Game-theoretic solution of the Monte Hall Problem" (with Robert Piron, Oberlin College), *Mathematics*, 73(3), June, 1999.

*Game Theory with Economic Applications, Second edition and Instructor's Manual* (with H. Scott Bierman, Carleton College) Reading, MA: Addison-Wesley, 1998.

"Are Fairness Constraints on Profit-Seeking Binding?" (with Robert Piron, Oberlin College) *Journal of Economic Psychology* 16 (1995), pp.73-96.

*Game Theory with Economic Applications, First edition* (with H. Scott Bierman, Carleton College) Reading, MA: Addison-Wesley, 1993.

"Market Equilibrium with Hidden Knowledge and Self-Selection" (with Maxim Engers), *Econometrica* 55 (March, 1987), pp.425-440, reprinted in *The Economics of Information*, Steven Lippman and David Levine (eds.), London: Edward Elgar, 1994.

"Non-Parametric Maximum Likelihood Estimation of Censored Regression Models," *Journal of Econometrics* 32 (June, 1986), pp.35-57.

"U.S. Faculty After the Boom: Demographic Projections to 2000," Technical Report No. 4 (October, 1978), Carnegie Council for Policy Studies in Higher Education, Berkeley, California.

### **Working papers**

“Can Prospect Theory Explain Preference Reversal” (with Robert Piron)

“Endowment Effects of Money Gambles: Experimental Evidence” (with Robert Piron)

“Efficient Signaling”

“Efficient Settlement of a Lawsuit”

### **Papers delivered at conferences and meetings:**

“Can Prospect theory Explain Preference Reversal?” Economics Department Faculty Seminar at Ohio State University on November 6, 2002 and Experimental Economics Workshop at Case Western Reserve University on December 6, 2002.

“Predicting Preference Reversal from Expected Utility” (co-authored with Robert Piron) presented to the annual meeting of the Midwest Economic Association in Cleveland, Ohio, on March 31, 2001.

“Can Expected Utility be Saved?” (co-authored with Robert Piron) presented to the annual meeting of the Economic Association at New York University in New York, New York, on June 19, 2000.

"A Possible Reconciliation of Preference Reversal and the Expected Utility Hypothesis," (with Robert Piron) presented to the annual meeting of the Economic Sciences Association in Tucson, Arizona, on October 16, 1998 and at the United States Air Force Academy in Colorado Springs, Colorado on October 19, 1998.

"An Econometric Analysis of Preference Reversal Using Experimental Data" (with Robert Piron and Judith Beinstein-Miller, Oberlin College) delivered at the annual meeting of the Midwest Economic Association on March 24-26, 1994 in Chicago, Illinois, and at Econometric workshop, Department of Economics, Georgetown University, April 11, 1995.

"Contestable Monopoly with Adverse Selection" delivered to staff seminar at the U.S. Department of Justice, March 27, 1990 and to the Winter meeting of the Econometric Society, December 28, 1990.

"Efficient Signaling" delivered to seminars at Yale University, March 9, 1990, and the University of Pennsylvania, March 26, 1990.

"Equilibrium in Screening Markets with Quickly-Reacting Traders" delivered to the Institute for Mathematical Studies in the Social Sciences Summer Workshop in Economic Theory at Stanford University, July 3, 1986.

"Non-Parametric Maximum Likelihood Estimation of Censored Regression Models" delivered to the Summer Meetings of the Econometric Society, Evanston, Illinois, June 27-30, 1983.

"Robust Estimation of Censored Regression Models" delivered to the Winter North American Meetings of the Econometric Society, New York City, December 28-30, 1982.

"Competition in Quality: The Existence of Wilson Equilibria in Competitive Signalling Models" (jointly with Simon Neustein, University of California, Berkeley) delivered to the Winter North American Meetings of the Econometric Society, New York City, December 28-30, 1982

### **Other Professional Work:**

Director, Oberlin College Social Science Data Lab, 1981 - 1989, 1990 - 1994, 1996 - present.

Reviewer for *American Economic Review*, *Econometrica*, *Journal of Econometrics*, *International Economic Review*, *Journal of Economic Behavior and Organization*, *National Science*

*Foundation, Journal of Economic Education.*

Textbook Reviewer for Dryden Press, Addison-Wesley Publishing Co., Scott Foreman Publishing Co., and D.C. Heath Company, Oxford University Press.

Economic Consultant to the legal community