

Oberlin Business Scholars Master Schedule

January 3rd – January 30th 2007

Oberlin

Wednesday, January 3rd

10:00am – Noon	Overview of program/orientation Assignments	Erin Corwin, Acting Director, Career Services
Noon – 1:30pm	Keynote luncheon	Leanne Wagner
1:45pm – 3:00 pm	Business Exercise	Leanne Wagner

Cleveland

Thursday, January 4th

9:30am – 11:15am	Opening bell and current ethical issues in the securities industry	Tim Henahan President and CEO Baker & Co., Inc.
12:00pm – 2:00pm	Overview of investment banking and Lunch	Fred Cummings, '89 Managing Director KeyBanc Capital Markets
2:30 – 4:00pm	Consumer Side of Investing	Eric Nilson, '82 Senior Vice President Wachovia Securities

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Friday, January 5th

9:00am - 11:30am	Practice Interviews – Team One (in alphabetical order)	Heidi Milosovic '88 Managing Director and Principal, Waverly Partners, LLC
12:00pm – 1:30pm	Business Etiquette and Lunch	Paul Wolansky Director of Alumni Outreach and Education
2:00pm-5:00pm	Practice Interviews-Team Two	Heidi Milosovic '88 Waverly Partners, LLC

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Monday, January 8th

9:00am - 5:00pm	Financial Bootcamp	WallStreetPrep
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Tuesday January 9th

9:00am - 5:00pm	Financial Bootcamp	WallStreetPrep
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Wednesday, January 10th

9:00am- 11:30am	Practice Interviews – Team Three (in alphabetical order)	Heidi Milosovic '88 Waverly Partners, LLC
	Lunch on your Own	
1:00pm-2:00pm	Active Listening and Conversation	Brian Alegant, Music

	Skills at a Classical Music Concert	Theory Professor
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Oberlin and Cleveland
Thursday, January 11th

10:30am – 11:30am	Business Start-up	Leon Pollott '85 President & Founder 5iTech, Inc.
11:45 am – 1:00pm	Venture Capital and Lunch	James Petras, '74 President/Managing Director Early Stage Partners
1:30pm – 3:00pm	Public Finance	David Goodman, '74 Partner Squire, Sanders & Dempsey
3:30pm – 5:00pm	Marketing and Public Relations	Gary Wells, Sr. Managing Director Dix and Eaton, Inc.
5:30pm – 7:30pm	Cleveland Networking Reception	Dix and Eaton, Inc.

Oberlin
Friday, January 12th

10:00am – 11:30am	Preparation for trip to Boston	Erin Corwin Acting Director, Career Services
1:30pm – 3:00pm	Team presentations on company book	Scholars

Boston
Monday, January 15th

10:00am	Check in to Omni Parker House	
11:00am-12:30pm	Lunch with Scholars	John Rogers
2:00pm – 3:30 pm	Conducting Business Abroad	Andrew Rand Senior Vice President Brown Brothers Harriman
4:00pm – 5:30pm	Customer Relationship Management	Steven Roth Independent Marketing Consultant
6:30pm – 8:00pm	Dinner with mentors	

Tuesday, January 16th

9am – 10am	Capital and Credit Markets	Stefan Gavell Executive VP, Head of Regulatory & Industry Affairs, State Street
10:30am – 11:30am	The Life of a Consultant	Steven Rudolph '94 Engagement Manager McKinsey & Co.
11:30am – 12:30pm	Overview of McKinsey & Co. and Recruitment	Colette Donegan Recruiter

	Lunch	McKinsey & Co.
1:00pm – 2:30pm	Socially Responsible Investing	Meredith Benton '00 Social Research & Advocacy Walden Asset Management
3:00 pm – 4:30pm	Entrepreneurship, technology, and management	John Puterbaugh, CEO Nellymoser, Inc.
6:00pm - 8:30pm	Networking Reception	

Wednesday, January 17th

9:00am – 10:30am	Fidelity Investments – Mutual Fund Industry and Breakfast	Lisa Embso-Mattingly '90 Senior Economic Analyst Fidelity Investment & Research
11:00am – 1:00pm	Money management/hedge funds bond funds and Lunch	Tom Cooper '78 Partner; Nick Nanda, Portfolio Manager Grantham, Mayo, Van Otterloo & Co
1:30pm – 3:00pm	Hedge Fund Management	Paul Reeder III '83 President PAR Capital Management

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Thursday, January 18th

	Teams work on case analysis – meet with faculty sponsors	
	Movie Night	

Friday, January 19th

10:00am- 11:00am	Preparation for trip to New York	Erin Corwin Acting Director, Career Services
	Teams work on case analysis	

NEW YORK

Sunday, January 21

4:00pm	Check in	Yale Club
7:00pm	Welcome Reception	Chris Wofford '87 Managing Director,

		Global Head of Transportation & Logistics Group, Banc of America
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Monday, January 22

9:00am – 10:30am	Leveraged buy-outs	Chris Wofford '87 Managing Director, Global Head of Transportation & Logistics Group, Banc of America
1:30pm-2:30pm	Dress for Success	Brooks Brothers
3:00pm-4:30pm	Capital Management-Focus on Asian Markets	Scott Kalb, '78 Balyasny Asset Management, L.P.

Tuesday, January 23

9:00am – 10:30am	Derivative Instruments	Conrad G. Bahlke Partner, Weil, Gotshal & Manges
11:00am – 1:00pm	M&A Case Study Lunch	Jeffrey Kuhr, '81 Managing Director Sawaya Segalas & Company LLC
1:30pm – 4:00pm	Simulated futures trading exercise	Liam Stokes '84 Principal, Bank of America Securities
6:30pm – 8:00pm	Case Interviewing	Sid Thacker '99

Wednesday, January 24

9:00am – 10:30am	Overview of Morgan Stanley – Operations Side	Bill Hirshorn, '86 Managing Director – GOS, Morgan Stanley
11:00am – 12:30pm	Private Equity (LBO's)	Béla Szigethy, '77 Managing Partner The Riverside Co.
12:30pm – 2:30pm	Ethics	Nate Brochin
3:00pm-4:30pm	Hedge Funds	Steve Shapiro, '83 President, Intrepid Capital Management
Break		
6:00pm-8:00pm	Networking Social	

Thursday, January 25th

9:30am – 11:00am	NYSE	Murray Titlebaum, Coordinator of Education
11:30am – 1:30pm	Asset Management and Lunch	Marc Reinganum '75 Oppenheimer Funds Portfolio Manager and Director of Quantitative Research
2:00pm – 4:00pm	Title in progress	Joe Collura, Chris McGhee, Tessa Tubbs
5:00pm-6:30pm	"Transactions & Relationships": <i>Learning the Language of Business</i>	Jeff Hanson '80 CEO, Hanson Consulting Group

Friday, January 26th

10:00am-11:30pm	Portfolio Performance Measurement	Leah Modigliani '86 U.S. Equity Market Strategist, Morgan Stanley
12:00pm – 1:30pm	Fund Management	Neil Barsky, '81 Managing Partner Alson Capital Partners
2:00pm-3:30pm	Real Estate Investments	Jean Anderson '76 Vice President, JP Morgan Asset Management
	Break	
5:30pm-10:00pm	Pre-Concert Reception, Oberlin Symphony Orchestra Carnegie Hall Performance, Post-Concert Reception	